



Making A Difference Foundation

2020 Annual Review

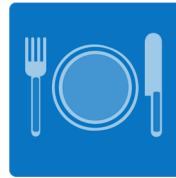
2020 was a difficult year for us all. But, with the help of the community and so many generous donors, we rose to the challenge and had a record-breaking year in our service to Pierce County and beyond. COVID-19 really brought a focus to the continued need all around us and how too many of our neighbors live so close to the edge of hunger and potential homelessness. The pandemic sent an unprecedented number of them over that edge. As an organization, we had to make many changes and accommodate this increased need, as well as follow all safety guidelines and create work-arounds to meet local shutdowns. Besides an increase in services, we had many unexpected expenses directly related to the pandemic that included personal protective gear, cleaning supplies, short-term contract staff to handle overflow, safety signage and stickers, security, etc. This stretched our already strained budget. However, even with these challenges, MADF was able to serve:



317,125
clients



103,310
households



35,676,562
meals



23,784,375 lbs.
of food

MADF's core programs include:

- * Eloise's Cooking Pot Food bank
- * Food bank home delivery services
- * Mobile food bank
- * No Child Goes Hungry program,
- * Transitions Backpack for the homeless
- * Scholarship program
- * Nurturer Program
- * Snack and Literacy program
- * Homes 4 Veterans
- * Joy Box Ministry

Other Program Service Numbers:



Housing to 18
homeless veterans
and families
monthly in the
Homes 4 Veterans
Housing Program



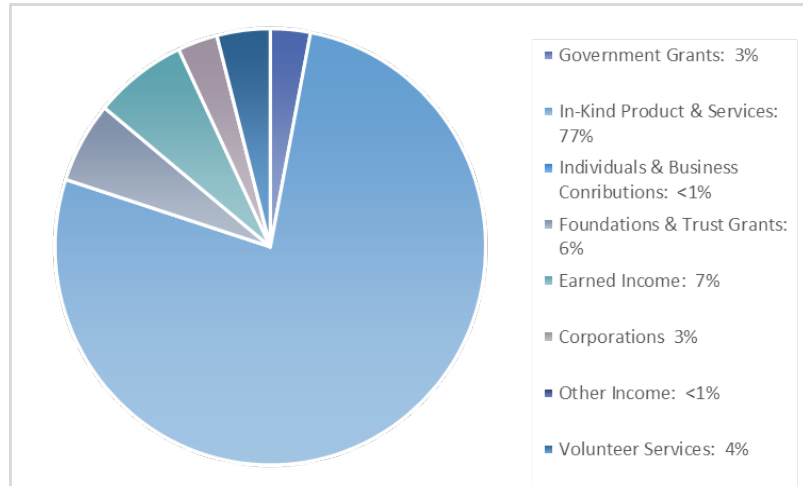
17 Scholarships to
low-income, first-
generation college-
bound students

Our Mission:

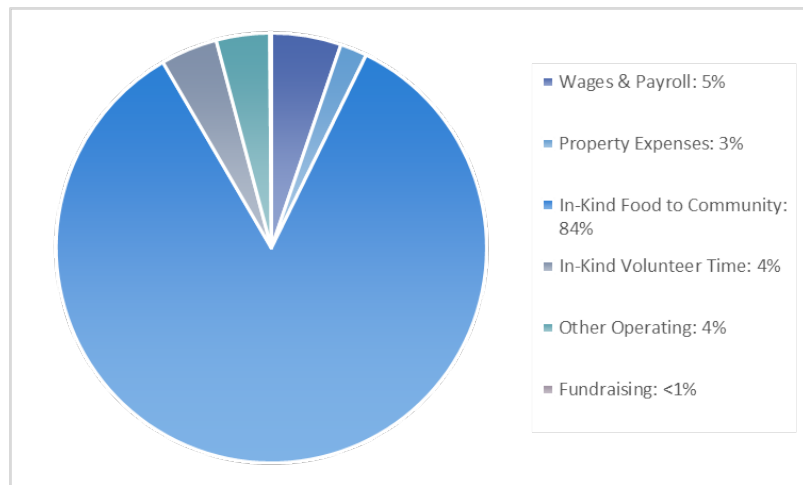
Making A Difference Foundation makes a difference in the lives of others, one person at a time, by helping them acquire the most basic needs: food, housing, encouragement, and opportunity.

2020 Financial Highlights

Total revenue
\$12,129,083.08



Total expenses
\$11,040,491.24



Net Income Year End
\$1,088,591.84

Budget Increase From 2019
33%

A Message From the President/CEO:

From a financial standpoint, Making A Difference Foundation's budget grew exponentially over the course of 2020. We rose to the challenge of COVID and meeting the needs of those in the community who faced unanticipated odds and even greater food shortages. Thanks to our partnerships with other hunger-related organizations, funders and donors, as well as the community-at-large, our budget went from giving out \$2,525,152.33 in in-kind food to people experiencing hunger in 2019 to an amazing \$9,310,221.83 in in-kind food in 2020. This food was given free-of charge to individuals and families throughout the Puget Sound area, including Pierce, King, Thurston, and Kitsap counties.

We also were able to generate support in the amount of \$398,503.05 from corporate funders and \$686,836.30 from foundation and trust grants to help us support our programs to the community in 2020. That's an increase of 29% over the previous year's support. And we are truly grateful, and humbled, for our ability to generate interest in our organization and gain that financial backing. It is an honor to have that trust and serve the needs of our local area and our neighbors!

— Ahndrea Blue

A Special Thank You to All Our Donors...

Acu & Wellness
Ada Daniels
Affordable Pest Control
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Ahndrea Blue
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Dawn Hickerson
Dawona Chiles
Deanie Block
Deborah Obrien
Denise Maria
Denise Soholt
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Dianne Benigno
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Eric Quinn
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Eva Vasquez
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We couldn't have done it without you!

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Linda Wilder
Ling Zhou
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 Foods WinCo Tacoma
 World Vision 2
 Yvonne Lucero
 Zachary Sokolik
 Zelda Ivy



Our generous donors', funders', and volunteers' support helped us serve a record number of people in need in our community.

All donations and proceeds stay locally in the Puget Sound area.