

2017
ANNUAL REPORT



THE MAKING A DIFFERENCE FOUNDATION

www.themadf.org :: info@themadf.org

OUR MISSION:

Making A Difference Foundation is a nonprofit, charitable organization with the mission to make a difference in the lives of others, one person at a time, by helping them acquire the most basic needs: food, housing, encouragement, and opportunity. We have grown from providing scholarships and funding for third world humanitarian mission to direct services to clients in the Puget Sound region of Washington with several dynamic programs including: Eloise's Cooking Pot (ECP) Food Bank, home delivery food service, ECP Garden, Blair's Sanctuary Garden, Nurturer Program, Children's Snack/literacy program, Transitions Backpack Program for the homeless, Joy Box ministries, and the Home for Veteran program. Regardless of service, the focus of MADF is on meeting the needs of individuals and families in a direct and meaningful way

A LETTER FROM THE PRESIDENT/CEO & BOARD OF DIRECTORS

Thank you for your interest in the Making A Difference Foundation. We hope it highlighted the many ways in which MADF benefits the needs of this area. Our successes would not have been possible without the contributions of our generous community. Our thanks and appreciation goes out to out many donors, employees, volunteers, and patrons. Your continuing support enables MADF to serve our neighbors who are struggling and in financial crisis. It is an honor to serve this wonderful organization and our community.

MADF Board of Directors

As the founder and President/CEO of the Making A Difference Foundation, I am pleased to present this annual report to our funders, donors, volunteers, and community. 2017 was a successful year; much of that success happened only because we continued to receive your generous contributions of time, money, and quality donations that allow us to do what we do.

Thank you to all who have given to and supported our organization. You have not only helped us, but you have helped many people in need achieve better stability.

2017 marked the 14th year of operation for the MADF. Since its founding, we have grown to offer many needed programs that help people in our local community. And our goals of providing even more food and housing services only continue to grow. Watch us in 2018 as we strive to expand all our programs so we may serve even more of our neighbors working to better their lives.

Ahndrea L Blue

HOMES FOR VETERANS



The mission of Homes for Veterans is to make a difference, one life at a time, by providing safe, secure and stable housing for high- need veterans with families. We provide a home and a program that supports a new start in life.

The MADF believes in helping disabled veterans in breaking the cycle of homelessness. We strive to meet the needs of families with good housing locations in supportive community. Our houses are selected in areas with good resources and schools in Washington and Texas. This program works hard to meet individual needs by providing resources, case management, and referrals for accommodations and support in the home for our veterans with disabilities. Financial literacy and home-ownership education is also provided.

We support our families with a variety of services that could include budget management, access to community resources and social services. Clients have a opportunity to participate in workshops and classes designed to give them the tools needed to achieve financial stability.

Homes for Veterans ended 2017 with a total of 47 single-family homes across the Puget Sound area and Killeen, Texas. 108 homeless disabled veterans and their families received subsidized housing, case management support, and financial literacy training. ___ of these families graduated the program into more permanent housing, ___ of them becoming homeowners.

2017 RESULTS

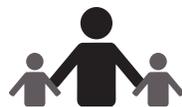
108 VETERANS

In 2017, we provided housing for 108 veterans



105 SPOUSES & CHILDREN

We had the honor of providing housing for 105 spouses and children of veterans



428 TOTAL CLIENTS SERVED

Since the program's inception, we've served a total of 428 veterans and families of veterans



CLIENT QUOTES

- "This agency's first concern is it's veterans. Each family's services are tailored to their specific needs. The CEO has an amazing heart."
- "Ahndrea and her staff are amazing! **What they do for our veterans and families is nothing but the best!** I can't say enough but a heart felt thank you!"
- "Ms. Blue and her staff are awesome. They provided us housing and financial classes. **It's changed our lives.**"
- "As a veteran who has served our county, **I am amazed at the work this organization does to support veterans.**"

ELOISE'S COOKING POT



Providing healthy food to those experiencing hunger is the core of The Making A Difference Foundation.

Whether through the drop-in food bank, home-delivered food boxes, or numerous other food programs, we work to ensure those in need have enough food to eat through Eloise's Cooking Pot Food Bank. **Blair's Sanctuary Garden** and the **Eloise Cooking Pot Community Garden** both give a sustainable food source of organic food for the food bank. We also help the homeless with the Transitions Backpack Program and a snack program for children in tutorial programs.

Eloise's Cooking Pot Food Bank provides quality food to the communities of East and South Tacoma, Washington. Ahndrea, our founder, was concerned about the children in these communities who were not eating on a regular basis due to their families experiencing economic hardship.

2017 RESULTS

116K

Eloise's Cooking Pot has proudly served over 116,838 clients
5.24% INCREASE FROM 2016

CLIENTS



29K

We've had the pleasure of serving over 29,294 households

HOUSEHOLDS



2M

We have distributed more than 2 million lbs. of food to our clients
34.88% INCREASE FROM 2016

POUNDS



2.4M

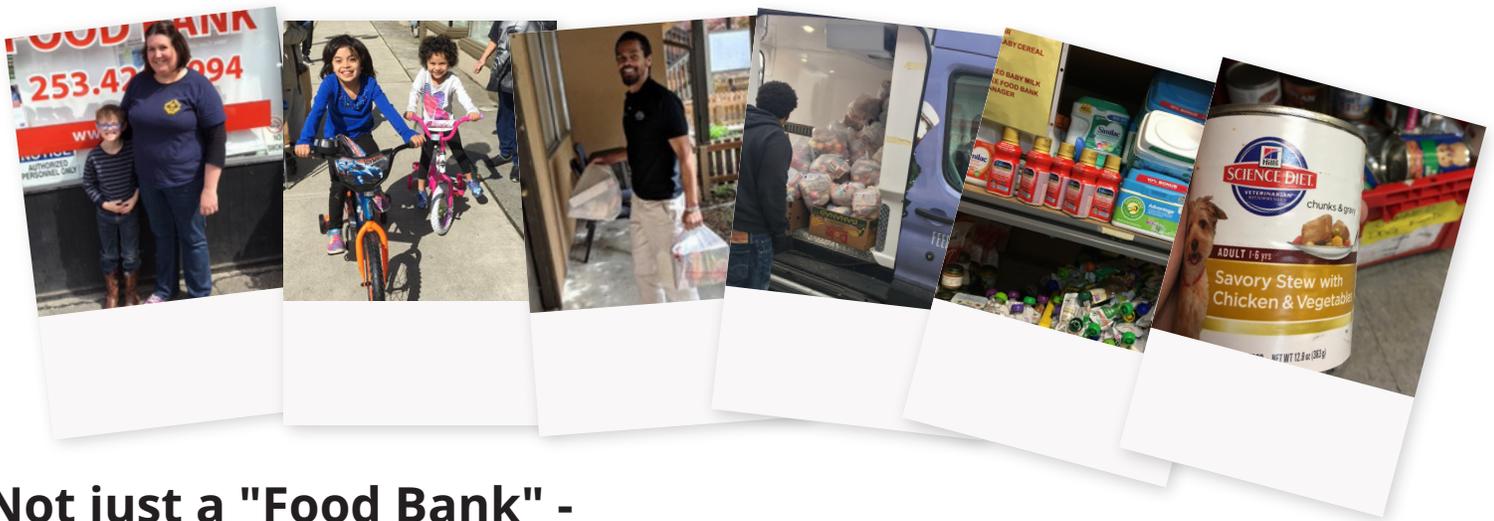
Over the course of the year, Eloise's Cooking Pot served over 2.4 million meals
6.23% INCREASE FROM 2016

MEALS



CLIENT QUOTES

- "Eloise's Cooking Pot Food Bank has helped my family so much... **They don't judge me or make me feel like I am less of a person** because I have to use the food bank. I am thankful that they are here."
- "Great experience overall, **the people were friendly, respectful, and treated everyone there with equality.** Volunteering there was an enjoyable experience, they had fresh produce ready for all of the people and it was very organized. **There was never a dull moment and I would volunteer there again.**"
- "I absolutely love Eloise's cooking pot food bank! **The service is amazing and the people are literally the best humans ever** for dedicating their time to help out in the community and as a volunteer the clients that come are absolutely delightful and everything is super fresh and great!"
- "Eloise's Cooking Pot Food Bank is **the best food bank ever. They treat you right** and the food is always good."



Not just a "Food Bank" - Eloise's other programs include...

PET FOOD BANK

Eloise's is committed to providing food for our clients' *entire* families - that includes pets! In addition to our food options, we keep Eloise's Cooking Pot stocked with a supply of dog and cat food!

BABY FOOD & FORMULA OPTIONS

We understand that many of our clients have small children and infants that require baby foods and formulas. Fortunately, we're happy to be able to stock Eloise's with a selection of baby food and formula options.

HOME DELIVERY

Our home delivery program is designed to serve the most at-risk constituency in its target community, and all individuals served by ECP's delivery program are unable to travel to the food bank because of either financial or physical hardship or disability. Eloise's is currently the #1 food delivery service in Pierce County.

ELOISE'S COMMUNITY HERB GARDEN

Our community garden was developed in collaboration with Tahoma Urban Agriculture Guild to provide a stable, internal source of fresh food and herbs for our clients. The garden is managed by volunteers who prepare the land for cultivation, plant seeds, weed the fields, and harvest the food throughout the growing season. Once the food is harvested, it is immediately available for our clients.

TRANSITIONS BACKPACK PROGRAM

Our backpack program addresses the needs of the most vulnerable population, the homeless youth and adults living on the streets, by providing them with backpacks loaded with on-the-go food, beverages, a can opener, and hygiene items. On average, each backpack pack has 25 lbs. of food and non-food product with 9 meals per pack. Annually, we give away an average of 600 backpacks to those in need.

CHILDREN'S PROGRAMS

When children and youth come to Eloise's, we want them to consider it the best grocery store they have ever been to. Not only will the family receive nutritious culturally sensitive food during a difficult time, but the children and youth select 3-6 new books each quarter as a part of our **Literacy Program**. These books are their own to keep. Eloise's additionally partners with after-school programs and provides healthy snacks to students in the Pierce County as part of our **After-School Snack Program**. By feeding children's bodies, it also fuels their minds and helps children to learn better and retain more information.

OTHER PROGRAMS



BLAIR'S SANCTUARY GARDEN

Blair's Sanctuary Garden is a place for women veterans to grow in serenity, acceptance, peace, and empowerment – without judgment – while raising organic and healthy food for people in need. It is both therapeutic and collaborative in nature where women veterans not only learn about sustainable crop management and growing food organically using true “farm to table” methods, but they provide fresh fruits and vegetables to the community of Tacoma’s east side through MADF’s Eloise’s Cooking Pot Food Bank.

SCHOLARSHIPS

The MADF believes that education is the greatest equalizer. We make a difference in education by providing scholarships to individuals who are furthering their education. We also partner with schools, non-profits, churches, and other programs by making financial contributions to their educational programs. The Making A Difference Foundation has awarded over 15 scholarships since the introduction of this project.

RANDOM ACTS OF KINDNESS

Random Acts of Kindness benefit all those involved and the Making a Difference Foundation wants to spread this wonderful message throughout our community. Most people give back around the holidays, but what about the rest of the year? We want to inspire as many people as possible to do more and spread the love with a Random Act of Kindness. Through our Random Acts of Kindness project, we seek to give people the tools and inspiration needed to bring more kindness into the world, providing actionable ideas and documenting some of our own acts of kindness.

JOY BOX MINISTRY

The Joy Box Ministry provides encouraging spiritual gifts to uplift the soul of individuals who are going through challenging times in their life. Each person receives an anonymous box with five personal letters written to them and five wrapped gifts. Each day, the individual is instructed to read one letter and open one gift. The Making A Difference Foundation has sent out over 6,600 Joy Boxes around the world to those in need.

MISSIONARY PROJECTS

The Making a Difference Foundation has done a number of missionary projects in disadvantaged places including Port Au Prince, Haiti; Tacna, Peru; and South Africa. These missions were considerably productive, creating massive positive effects such as feeding hundreds of people and bringing hundreds of children educational tools and support. Last year we focused on working with Hope for Haiti. We were able to provide food, school supplies, clothes, educational equipment, additionally supporting local orphanages.

THANK YOU TO OUR DONORS

A SPECIAL THANK YOU TO OUR DONORS

The Making A Difference Foundation relies entirely upon the contributions (financial and time) of our donors. Your donations bring hope to many people all around the community, and we wholeheartedly believe that no amount is too small. Your generous gifts help the lives of individuals and families by giving them a warm meal, diapers for their children, or fulfilling other crucial needs. A greater donation will provide food, household products for several months, and help our foundation continue to function and serve the community.

THANK YOU TO THE FOLLOWING DONORS:

501 COMMONS
AHMBUR BLUE
AHNDREA BLUE
ALEX JENKEN
ALL TREE REMOVAL
APEX COLD STORAGE
ARBON EQUIPMENT
ASTOR BANKS
BARBARA LANIERS
BED BATH & BEYOND # 609
BED BATH & BEYOND #175
BED BATH & BEYOND #371
BIMBO BAKERIES
BLAIR'S SANCTUARY
BNSF RAILROAD FOUNDATION
BUY BUY BABY TUKWILLA
CAROLYNNE ADAMSON
CELLULAR CONNECTION LLC
CHARVA BROWN
DAVID & JOANNE AMES
DISNEY STORE
DOMINEVE FRAZIER
ECP GARDEN
EDGAR GRAY, JR
EFN/TEFAP
ELDER GRAY
EMERGENCY FOOD NETWORKS
ESSENTIAL BAKING
FOOD LIFELINES
FOUNDATION FOR FINANCIAL PLANNING
FRANZ

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GIVE WITH LIBERTY EMPLOYEE DONATION
GRAINGER SUPPLY
GROCERY OUTLET 56TH
JAMES CALLEN
JBLM
JOHN CURTIS, III
JULIA RILEY
KEVIN KEITH
KRISPY KREME
LESSORS TRUCKING COMPANY
LITTLE CAESAR'S PIZZA
LIVING GRACE CHURCH
MARY FISHER
MOTHER EARTH FARM
MUCKLESHOOT INDIAN CASINO
NORMAN ARCHIBALD CASINO
NORTH WEST HARVEST
NOURISH
OLYMPIC HOT TUB
PAMM MORGAN
PANERA BREAD
PARKER SMITH
PARTY CITY TUKWILLA
PASTOR KEN BANK
PATRICIA WHITE
PETSMART
PIERCE COUNTY HARVEST
POLY BAG, LLC
PUGET SOUND COMMUNITY FOUNDATION
PUYALLUP FOOD BANK

PUYALLUP TRIBE OF INDIANS
RESTAURANT DEPOT
RICK JOHNSON
ROGER PARK COMMUNITY GARDEN
ROGERS COMMUNITY PARK
SAFEWAY 72ND ST, TACOMA
SAFEWAY HILLTOP, TACOMA
SAFEWAY PROCTOR, TACOMA
SHEREDA HOLMES
STARBUCKS
STATE OF WASHINGTON
TAGRO
TANYA PEMBERTON
TARGET
THERESA NORRIS
TJX FOUNDATION, INC
TOP POT DOUGHNUTS
TOWN OF STELIACOOM
TRICIAN SMILEY
TRIDENT SEAFOOD
TUESDAY MORNING
TULALIP TRIBES
TYLOHELO INC
UGG AUSTRALIA
VETERANS SUPPORT FOUNDATION
WASHINGTON ROCK QUARRY
WASHINGTON STATE DEPT. OF NATURAL
RESOURCES
WATKINS WELLNESS
WHOLE FOODS
WINCO FEDERAL WAY
WINCO TACOMA
WORLD VISION #2

FINANCIAL SUMMARY & CLOSING NOTES

SUMMARY OF FINANCES FOR 2017

This basic income statement provides a summary of our financial activity for the year.

The Making A Difference Foundation's fiscal year ends each year on December 31st.

INCOME

PROGRAM REVENUE	\$3,740,354.86
INTEREST	321.85
TOTAL INCOME	\$3,740,676.71

EXPENSES

PROGRAM EXPENSES	\$3,728,455.34
ADMINISTRATIVE EXPENSES	115,313.05
TOTAL EXPENSES	\$3,843,768.39

NET INCOME, END OF YEAR	* (\$103,250.35)
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* INCLUDES DEPRECIATION OF \$103,250.35

HOW TO GET INVOLVED

The Making A Difference Foundation cannot survive without community support. Please consider:

- Donating food, household goods, baby items, pet food & supplies, and money so we may help more people in need.
- Share your time and talents as a volunteer.
- Remember our clients when you speak with local & state policymakers.