

2018  
ANNUAL REPORT  
**THE MAKING A DIFFERENCE FOUNDATION**

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**OUR MISSION:**

Making A Difference Foundation is a nonprofit, charitable organization with the mission to make a difference in the lives of others, one person at a time, by helping them acquire the most basic needs: food, housing, encouragement, and opportunity. We have grown from providing scholarships and funding for third world humanitarian mission to direct services to clients in the Puget Sound region of Washington with several dynamic programs including: Eloise's Cooking Pot (ECP) Food Bank, home delivery food service, ECP Garden, Blair's Sanctuary Garden, Nurturer Program, Children's Snack/literacy program, Transitions Backpack Program for the homeless, Joy Box ministries, and the Home for Veteran program. Regardless of service, the focus of MADF is on meeting the needs of individuals and families in a direct and meaningful way

# A LETTER FROM THE PRESIDENT/CEO

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As the founder and President/CEO of the Making A Difference Foundation, I am pleased to present this annual report to our funders, donors, volunteers, and community. 2018 was a successful year; much of that success happened only because we continued to receive your generous contributions of time, money, and quality donations that allow us to do what we do.

Thank you to all who have given to and supported our organization. You have not only helped us, but you have helped many people in need achieve better stability.

2018 marked the 15th year of operation for the MADF. Since its founding, we have grown to offer many needed programs that help people in our local community. And our goals of providing even more food and housing services only continue to grow. Watch us in 2019 as we strive to expand all our programs so we may serve even more of our neighbors working to better their lives.

**Ahndrea L Blue, Esq.**  
CEO

# A LETTER FROM THE BOARD OF DIRECTORS

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Thank you for your interest in the Making A Difference Foundation. We hope it highlighted the many ways in which MADF benefits the needs of this area. Our successes would not have been possible without the contributions of our generous community. Our thanks and appreciation goes out to our many donors, employees, volunteers, and patrons. Your continuing support enables MADF to serve our neighbors who are struggling and in financial crisis. It is an honor to serve this wonderful organization and our community.

## **MADF's Board of Directors**

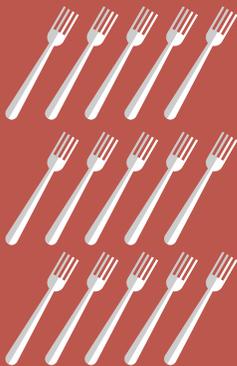
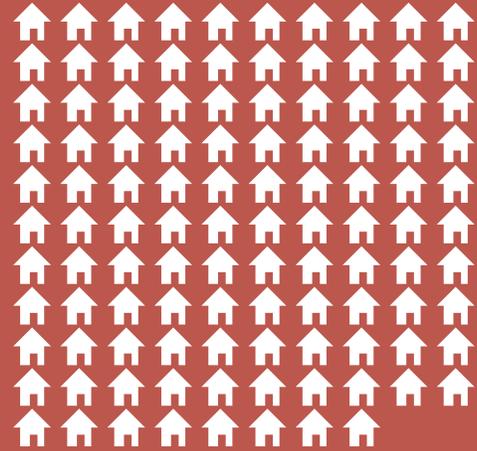
Darriel Menefee - Chairperson  
Shereda Holmes - Vice Chairperson  
Anna Perrea - Treasurer/Secretary  
Barbara Laners Esq. - General Counsel  
Pastor Arthur Banks - Board Member  
John Curtis III - Board Member

# 2018 AT A GLANCE

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With the support of our selfless community of donors, volunteers, staff, and supporters, we were able to achieve the following in 2018:

**108** DISABLED VETERANS LIFTED OUT OF HOMELESSNESS through our Homes for Veterans program



PEOPLE PROVIDED WITH FRESH FOOD **113K** through our Eloise's Cooking Pot Food Bank program

**5** STUDENTS SUPPORTED WITH COLLEGE SCHOLARSHIPS through our College Scholarship program



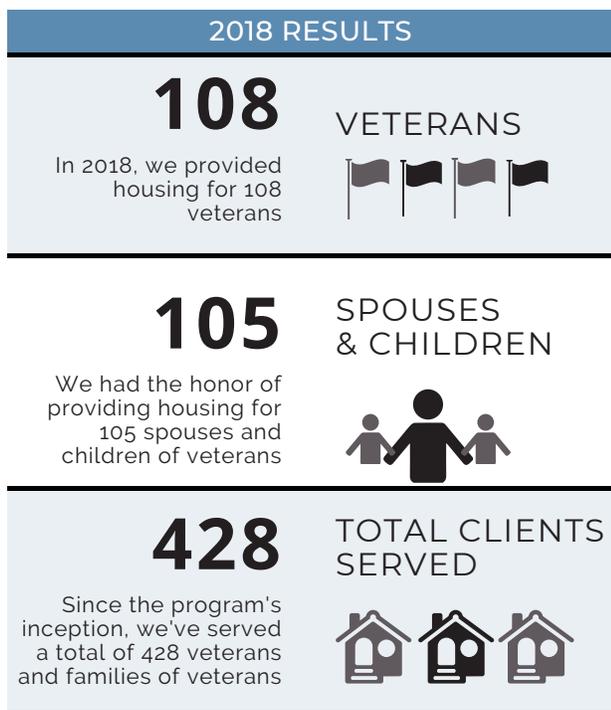
# HOMES FOR VETERANS

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The mission of Homes for Veterans is to make a difference, one life at a time, by providing safe, secure and stable housing for high- need veterans with families. We provide a home and a program that supports a new start in life.

**The MADF** believes in helping disabled veterans in breaking the cycle of homelessness. We strive to meet the needs of families with good housing locations in supportive community. Our houses are selected in areas with good resources and schools in Washington and Texas.

We support our families with a variety of services that could include budget management, access to community resources and social services. Clients have a opportunity to participate in workshops and classes designed to give them the tools needed to achieve financial stability.



CLIENT QUOTES
" <b>This agency's first concern is it's veterans.</b> Each family's services are tailored to their specific needs. The CEO has an amazing heart."
"Ahndrea and her staff are amazing! <b>What they do for our veterans and families is nothing but the best!</b> I can't say enough but a heart felt thank you!"
" <b>Ms. Blue and her staff are awesome.</b> They provided us housing and financial classes. <b>It's changed our lives.</b> "
"As a veteran who has served our county, <b>I am amazed at the work this organization does to support veterans.</b> "

Homes for Veterans ended 2018 with a total of 47 **single-family homes** across the Puget Sound area and Killeen, Texas. **108 homeless disabled veterans and their families** received subsidized housing, case management support, and financial literacy training.

# ELOISE'S COOKING POT

Providing healthy food to those experiencing hunger is the core of The Making A Difference Foundation.

Whether through the drop-in food bank, home-delivered food boxes, or numerous other food programs, we work to ensure those in need have enough food to eat through Eloise's Cooking Pot Food Bank. **Blair's Sanctuary Garden** and the **Eloise Cooking Pot Community Garden** both give a sustainable food source of organic food for the food bank. We also help the homeless with the Transitions Backpack Program and a snack program for children in tutorial programs.



## 2018 RESULTS

**113K**

CLIENTS

Eloise's Cooking Pot has proudly served 113,716 clients



**37K**

HOUSEHOLDS

We've had the pleasure of serving 37,523 households



**1.3M**

POUNDS

We have distributed more than 1.3 million lbs. of food to our clients



**1.1M**

MEALS

Over the course of the year, Eloise's Cooking Pot served over 1.1 million meals



## CLIENT QUOTES

**"Absolutely love this food bank!** They have helped us many a time to get through and have helped countless friends. When the government shut down and EBT was delayed for a month? **This place literally fed so many that would not have been fed otherwise.**"

**"All and all, this food bank is by far the best.** We may not always get a chance to go to food banks but if we have time, you bet we are here to get some food. **We cannot recommend Eloise's enough, they are a gem in our community.**"

**"Eloise's Cooking Pot Food Bank is fabulous. Kind, generous, no judgments. They turn no one away** which says a lot; not only about the wonderful people running the pantry but how much they truly care about everyone."

**"Amazing staff, you choose what you want, and you leave with an incredible amount of food.** You can visit every day they are open if necessary."

**Eloise's Cooking Pot Food Bank** provides quality food to the communities of East and South Tacoma, Washington. Ahndrea, our founder, was concerned about the children in these communities who were not eating on a regular basis due to their families experiencing economic hardship.

# ELOISE'S OTHER PROGRAMS INCLUDE:

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## PET FOOD BANK

Eloise's is committed to providing food for our clients' entire families - that includes pets! In addition to our food options, we keep Eloise's Cooking Pot stocked with a supply of dog and cat food!

## BABY FOOD & FORMULA

We understand that many of our clients have small children and infants that require baby foods and formulas. Fortunately, we're happy to be able to stock Eloise's with a selection of baby food and formula options.

## HOME DELIVERY

Our home delivery program is designed to serve the most at-risk constituency in its target community, and all individuals served by ECP's delivery program are unable to travel to the food bank because of either financial or physical hardship or disability. Eloise's is currently the #1 food delivery service in Pierce County.

## ELOISE'S COMMUNITY HERB GARDEN

Our community garden was developed in collaboration with Tahoma Urban Agriculture Guild to provide a stable, internal source of fresh food and herbs for our clients. The garden is managed by volunteers who prepare the land for cultivation, plant seeds, weed the fields, and harvest the food throughout the growing season. Once the food is harvested, it is immediately available for our clients.

## TRANSITIONS BACKPACK PROGRAM

Our backpack program addresses the needs of the most vulnerable population, the homeless youth and adults living on the streets, by providing them with backpacks loaded with on-the-go food, beverages, a can opener, and hygiene items. On average, each backpack pack has 25 lbs. of food and non-food product with 9 meals per pack. Annually, we give away an average of 600 backpacks to those in need.

## CHILDREN'S PROGRAMS

When children and youth come to Eloise's, we want them to consider it the best grocery store they have ever been to. Not only will the family receive nutritious culturally sensitive food during a difficult time, but the children and youth select 3-6 new books each quarter as a part of our **Literacy Program**. These books are their own to keep. Eloise's additionally partners with after-school programs and provides healthy snacks to students in the Pierce County as part of our **After-School Snack Program**. By feeding children's bodies, it also fuels their minds and helps children to learn better and retain more information.

# OTHER PROGRAMS

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## BLAIR'S SANCTUARY GARDEN

**Blair's Sanctuary Garden** is a place for women veterans to grow in serenity, acceptance, peace, and empowerment – without judgment – while raising organic and healthy food for people in need. It is both therapeutic and collaborative in nature where women veterans not only learn about sustainable crop management and growing food organically using true "farm to table" methods, but they provide fresh fruits and vegetables to the community of Tacoma's east side through MADF's Eloise's Cooking Pot Food Bank.

## SCHOLARSHIPS

**The MADF believes that education is the greatest equalizer.** We make a difference in education by providing scholarships to individuals who are furthering their education. We also partner with schools, non-profits, churches, and other programs by making financial contributions to their educational programs. The Making A Difference Foundation has awarded over 15 scholarships since the introduction of this project.

## RANDOM ACTS OF KINDNESS

**Random Acts of Kindness** benefit all those involved and the Making a Difference Foundation wants to spread this wonderful message throughout our community. Most people give back around the holidays, but what about the rest of the year? We want to inspire as many people as possible to do more and spread the love with a Random Act of Kindness. Through our Random Acts of Kindness project, we seek to give people the tools and inspiration needed to bring more kindness into the world, providing actionable ideas and documenting some of our own acts of kindness.

## JOY BOX MINISTRY

**The Joy Box Ministry** provides encouraging spiritual gifts to uplift the soul of individuals who are going through challenging times in their life. Each person receives an anonymous box with five personal letters written to them and five wrapped gifts. Each day, the individual is instructed to read one letter and open one gift. The Making A Difference Foundation has sent out over 6,600 Joy Boxes around the world to those in need.

## MISSIONARY PROJECTS

**The Making a Difference Foundation** has done a number of missionary projects in disadvantaged places including Port Au Prince, Haiti; Tacna, Peru; and South Africa. These missions were considerably productive, creating massive positive effects such as feeding hundreds of people and bringing hundreds of children educational tools and support. Last year we focused on working with Hope for Haiti. We were able to provide food, school supplies, clothes, educational equipment, additionally supporting local orphanages.

# THANK YOU TO OUR DONORS

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The Making A Difference Foundation relies entirely upon the contributions (financial and time) of our donors. Your donations bring hope to many people all around the community, and we wholeheartedly believe that no amount is too small. Your generous gifts help the lives of individuals and families by giving them a warm meal, diapers for their children, or fulfilling other crucial needs. A greater donation will provide food, household products for several months, and help our foundation continue to function and serve the community.

## THANK YOU TO THE FOLLOWING DONORS:

501 COMMONS	G BY GUESS	PUYALLUP TRIBE OF INDIANS
AHMBUR BLUE	GIVE WITH LIBERTY EMPLOYEE	RESTAURANT DEPOT
AHNDREA BLUE	DONATION	RICK JOHNSON
ALEX JENKEN	GRAINGER SUPPLY	ROGER PARK COMMUNITY
ALL TREE REMOVAL	GROCERY OUTLET 56TH	GARDEN
APEX COLD STORAGE	JAMES CALLEN	ROGERS COMMUNITY PARK
ARBON EQUIPMENT	JBLM	SAFEWAY 72ND ST, TACOMA
ASTOR BANKS	JOHN CURTIS, III	SAFEWAY HILLTOP, TACOMA
BARBARA LANIERS	JULIA RILEY	SAFEWAY PROCTOR, TACOMA
BED BATH & BEYOND # 609	KEVIN KEITH	SHEREDA HOLMES
BED BATH & BEYOND #175	KRISPY KREME	STARBUCKS
BED BATH & BEYOND #371	LESSORS TRUCKING COMPANY	STATE OF WASHINGTON
BIMBO BAKERIES	LITTLE CAESAR'S PIZZA	TAGRO
BLAIR'S SANCTUARY	LIVING GRACE CHURCH	TANYA PEMBERTON
BNSF RAILROAD FOUNDATION	MARY FISHER	TARGET
BUY BUY BABY TUKWILLA	MOTHER EARTH FARM	THERESA NORRIS
CAROLYNNE ADAMSON	MUCKLESHOOT INDIAN CASINO	TJX FOUNDATION, INC
CELLULAR CONNECTION LLC	NORMAN ARCHIBALD CASINO	TOP POT DOUGHNUTS
CHARVA BROWN	NORTH WEST HARVEST	TOWN OF STELIACOOM
DAVID & JOANNE AMES	NOURISH	TRICIAN SMILEY
DISNEY STORE	OLYMPIC HOT TUB	TRIDENT SEAFOOD
DOMINEVE FRAZIER	PAMM MORGAN	TUESDAY MORNING
ECP GARDEN	PANERA BREAD	TULALIP TRIBES
EDGAR GRAY, JR	PARKER SMITH	TYLOHELO INC
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ELDER GRAY	PASTOR KEN BANK	VETERANS SUPPORT
EMERGENCY FOOD NETWORKS	PATRICIA WHITE	FOUNDATION
ESSENTIAL BAKING	PETSMART	WASHINGTON ROCK QUARRY
FOOD LIFELINES	PIERCE COUNTY HARVEST	WASHINGTON STATE DEPT. OF
FOUNDATION FOR FINANCIAL	POLY BAG, LLC	NATURAL RESOURCES
PLANNING	PUGET SOUND COMMUNITY	WATKINS WELLNESS
FRANZ	FOUNDATION	WHOLE FOODS
	PUYALLUP FOOD BANK	WINCO FEDERAL WAY
		WINCO TACOMA
		WORLD VISION #2

# FINANCIAL SUMMARY

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## SUMMARY OF FINANCES FOR 2018

The following information is based on Making A Difference Foundation's IRS Form 990 for the fiscal year ending Monday, December 31, 2018.

### SOURCE OF FUNDS

GOVERNMENT GRANTS	\$23,833
IN-KIND DONATIONS	\$2,749,540
CONTRIBUTIONS & GRANTS	\$274,429
HOUSING PROGRAM	\$543,171
REIMBURSED EXPENSES	\$19,794
INVESTMENT INCOME	\$1,569
SALES OF ASSETS OTHER THAN INVENTORY, LESS COSTS OF \$23,894	\$156,056

<b>TOTAL INCOME</b>	<b>\$3,768,392</b>
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### EXPENSES

PROGRAM EXPENSES	\$3,371,000
ADMINISTRATIVE EXPENSES	\$79,727
FUNDRAISING	\$12,618

<b>TOTAL EXPENSES</b>	<b>\$3,463,345</b>
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INCOME IN EXCESS OF EXPENSES	\$305,047
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BEGINNING NET ASSETS	\$3,513,552
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ENDING NET ASSETS	\$3,419,899
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TOTAL LIABILITIES	\$2,468,752
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<b>TOTAL ASSETS</b>	<b>\$3,419,899</b>
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# KEEP IN TOUCH

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[info@themadfseattle.org](mailto:info@themadfseattle.org)

## SOCIAL MEDIA:

### Facebook

[facebook.com/MakingADifferenceFoundation](https://facebook.com/MakingADifferenceFoundation)  
[facebook.com/EloisesCookingPotFoodBank](https://facebook.com/EloisesCookingPotFoodBank)  
[facebook.com/Blair'sSanctuaryGarden](https://facebook.com/Blair'sSanctuaryGarden)  
[facebook.com/RAKTeamMADF](https://facebook.com/RAKTeamMADF)

### Instagram

[instagram.com/MADFseattle](https://instagram.com/MADFseattle)

### Twitter

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# CLOSING NOTES

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The Making A Difference Foundation cannot survive without community support.

Please consider assisting the Making A Difference Foundation in the following ways:

- Donating food, household goods, baby items, pet food & supplies, and money so we may help more people in need.
- Share your time and talents as a volunteer.
- Remember our clients when you speak with local & state policymakers.

